

# Getting Real with Risk 2021

## – AgriStability Info Session Agenda



**WELCOME** | MC EdTen Hove, Product Coordinator, AgriStability

**OPENING REMARKS FROM AFSC** | Darryl Kay, AFSC CEO

### **MNP: RISK MANAGEMENT**

Stuart Person, CPA, CA, Sr. VP, Agriculture or Steve Funk, CPA, CA, Director, Ag Risk Management Resources

- *Why enrol*
- *The value of individualized, margin-based protection*

**AFSC: HOW TO PARTICIPATE** | EdTen Hove, AgriStability Product Coordinator

*Helpful tips and ways to manage participation and filing processes.*

**MNP: THE BUSINESS OF RUNNING A BUSINESS** | Stuart Person

*Choosing to participate or opt out needs to be part of a broader risk management strategy.*

**AFSC: PROGRAM PERFORMANCE** | Marilyn Smith, AgriStability Coach

**AFSC: DEMO OF AFSC CONNECT** | Presenter: Michelle Lutz, Insurance Coach

*Tips for filing your tax and supplementary forms through our new online platform.*

**MNP: DEMO OF MNP AG RISK MANAGEMENT PROJECTOR** | Stuart Person or Steve Funk

*The Ag Risk Management Projector (ARMP) is an interactive tool which gives producers a better understanding of the costs and benefits of the various insurance risk management programs and how they can be tailored to work specifically for your farming operation. The ARMP is available for a variety of different types of farming operations and can be used to model AgriStability, Crop Insurance, Global Ag Risk Solutions, and Just Solutions, where applicable. The analysis is very useful, providing peace of mind and ability to plan throughout the farming season, while identifying and potentially mitigating financial risk of loss for yourself and your lenders by relating the data to your projected accrued income statement.*

### **MNP: RISK IN DIFFERENT STAGES OF THE FARMING CAREER LIFECYCLE**

Bob Tosh, PAg, Farm and Family Enterprise Consultant

- *Transition planning*
- *Expansion*

**MNP/AFSC: WRAP UP** | Stuart Person or Steve Funk, Marilyn Smith

**Q & A SESSION** | Program Specialists - AFSC & MNP

