

## **Projection of Income and Expenses**

Applicant Name:			

Sales - 12 Months		\$
Cost of Sales:		
Hourly Labour	\$	
Inventory and Materials	\$	
Subcontracting	\$	
Royalties	\$	
Other	\$	
Total:	\$ >>>>>	\$
Gross Profit:		\$
Less Expenses:		
Administrative Salaries	\$	
Employee Benefits	\$	
Advertising and Promotion	\$	
Automotive Expenses	\$	
Equipment Rentals	\$	
Insurance	\$	
Licenses and Business Taxes	\$	
Management Salaries	\$	
Office Supplies	\$	
Professional/Legal Fees	\$	
Property Taxes	\$	
Rent and Common Area Costs	\$	
Repairs and Maintenance - Equipment	\$	
Repairs and Maintenance - Premises	\$	
Shop Supplies	\$	
Small Tools	\$	
Travel Expenses	\$	
Utilities	\$	
Miscellaneous Costs	\$	
Other:	\$	
	\$	
	\$	
	\$	
Sub Total:	\$	
Depreciation	\$	
Interest on Long Term Debt	\$	
Interest on Operating Loans	\$	
Total Expenses:	>>>>>	\$
Net Profit:		\$