

Name: _____ Year _____
yyyy

| A) Crop Program | | | | | | | | | | |
|--------------------------------------|-----------------|------------------|-----------|----------------|---------------------|----------|----------|----------|-----------------|-------------------|
| Crop Type (1) | Own or Rent (2) | No. of Acres (3) | Yield (4) | Total Prod (5) | Share or Rent % (6) | Feed (7) | Seed (8) | Sold (9) | Unit Price (10) | Gross Income (11) |
| | | | | | | | | | \$ | \$ |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| (12) Total Gross Crop Income: | | | | | | | | | | \$ |

| B) Crop Expenses (exclude landlord share) | | | |
|---|-------------------|--------------------------|-----------------|
| Crop Type (13) | No. of Acres (14) | Total Cost per Acre (15) | Total Cost (16) |
| Fertilizer | | \$ | \$ |
| | | | |
| | | | |
| | | | |
| Chemical | | | |
| | | | |
| | | | |
| | | | |
| Seed and Seed Cleaning Costs: | | | |
| Crop/Hail Insurance: | | | |
| Fuel and Oil: | | | |
| Equipment Repair and Maintenance: | | | |
| Custom Work: | | | |
| Wages: | | | |
| Cash Rent: | | | |
| Irrigation Costs: | | | |
| | | | |
| | | | |
| | | | |
| (17) Total Crop Expenses: | | | \$ |

Farm Operating Statement

| C) Livestock Operations | | | | | | | | | | |
|--|--------|----------------|-------------|------------------|-------------------|--------------|-------|-----------------|------------------------|---------|
| Opening Inventory (18) | | Additions (19) | | | Subtractions (20) | | | | Closing Inventory (21) | |
| Type of Livestock | Number | Births | Transfer In | Number Purchased | Death Loss | Transfer Out | Sales | Avg. Price/Head | Revenue | Numbers |
| Cows | | | | | | | | \$ | \$ | |
| Bred Heifers | | | | | | | | | | |
| Calves | | | | | | | | | | |
| Replacement Heifers | | | | | | | | | | |
| Feeders | | | | | | | | | | |
| Bulls | | | | | | | | | | |
| Other (specify) | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| (22) Total Livestock Operations Income: | | | | | | | | | \$ | |

No. of pasture acres _____ (23) Is your feed homegrown or purchased? Homegrown Purchased
 What month do you calve? _____ What month do you sell your calves? _____
 What weight do you sell calves at? _____ Do you sell bred heifers? Yes No
 Do you purchase replacements or keep your own? Purchase Keep Do you plan to purchase feeder cattle? Yes No
 Are you expanding your cow herd? Yes No What is your cull rate? _____

| Livestock Products (for supply managed industries) | | | | | |
|--|------------------------|-------------------------|-----------------------|-----------------|--------------|
| Product Type (24) | Number of Animals (25) | Production /Animal (26) | Total Production (27) | Price/Unit (28) | Revenue (29) |
| | | | | \$ | \$ |
| | | | | | |
| | | | | | |
| | | | | | |
| (30) Total Livestock Products Income: | | | | | \$ |

| D) Livestock Expenses | | | |
|---------------------------------------|---------------|-----------------|-----------------|
| | Quantity (31) | Price/Unit (32) | Total Cost (33) |
| Roughage | | \$ | \$ |
| Grain | | | |
| Prepared Feed | | | |
| Supplements, Salt, Minerals | | | |
| Feeder Livestock Purchase | | | |
| Vet, Medicine, Breeding | | | |
| Trucking, Selling, Fees | | | |
| Supplies and Equipment | | | |
| Pasture Rental | | | |
| Other (specify) | | | |
| | | | |
| | | | |
| (34) Total Livestock Expenses: | | | \$ |

Farm Operating Statement

| G) Summary | | | |
|----------------------------------|-------------|----------|----------|
| Gross Crop Income | (43) | \$ _____ | |
| Gross Livestock Income | (44) | \$ _____ | |
| Gross Farm Income | (45) | | \$ _____ |
| Total Crop Expenses | (46) | \$ _____ | |
| Total Livestock Expenses | (47) | \$ _____ | |
| Overhead Expenses | (48) | \$ _____ | |
| Total Farm Expenses | (49) | | \$ _____ |
| Net Farm Income (Deficit) | (50) | | \$ _____ |
| Annual Debt Retirement | (51) | | \$ _____ |
| Farm Surplus (Deficit) | (52) | | \$ _____ |

| H) Other Income | |
|--|-----------------|
| Surface Leases | \$ _____ |
| Custom Work Revenue | \$ _____ |
| Net Employment Income | \$ _____ |
| Net Business Income (Show net income/revenue (after deductions/expenses including debt retirement for the business)) | \$ _____ |
| Other (specify) | \$ _____ |
| Total Other Income: | \$ _____ |

What are your monthly living expenses for your family? \$ _____ (53)

Do you make monthly contributions to RRSP/TFSA? Yes No If Yes, how much per month? \$ _____

Do you have an operating Line of Credit? Yes No If Yes, how much? \$ _____

Does this loan result in the need for an increased operating Line of Credit? Yes No

Other Comments:

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