## **Technical Information Circular #7**

#### APPLIED REFERENCE MARGIN LIMIT

#### **General Information**

The Federal-Provincial-Territorial Governments entered into a new 5 year agricultural agreement effective April 1, 2018. The Canadian Agricultural Partnership Agreement (CAP) was built off the previous Growing Forward 2 Agreement.

#### **Adjusted Reference Margin Limit**

Under Growing Forward 2, the reference margin used to calculate Program benefits was the lower of the Olympic Average Reference Margin and the average adjusted expenses, known as the Reference Margin Limit.

Under CAP, the Reference Margin Limit will now be adjusted to ensure a more equitable level of support for Participants impacted by the limit. Participants subject to limiting are now guaranteed at least 70% of their calculated Olympic Average Reference Margin, known as the Adjusted Reference Margin Limit.

### **Applied Reference Margin Calculation**

On the next page is the "Applied Reference Margin Calculation". The first calculation is the "Olympic Reference Margin Calculation".

**Production Margin (Schedule 4)** – this represents your margins which is the allowable income minus your allowable expenses, receivables, payables, and purchased inputs.

**Your share of Farm Operations** – consists of the Production Margin, Structural Change Adjustment and your Adjusted Production Margin

**Olympic Reference Margin** – drop the high and the low margin and average the other three margins gives you A.

**Reference Margin Limit Calculation** – consists of your Expense Margin, Expense Structural Change and Adjusted Expense Margin using the same 3 years as the Olympic Reference Margin.

**Reference Margin Limit** – the Reference Margin Limit calculation results in (B) which is the Reference Margin Limit.

Your margin is subject to limiting if B is less than A

Adjusted Reference Margin – this amount is calculated by taking 70% of the Olympic Margin (A).

Adjusted Reference Margin Limit – is the lower of 70% of (A) and 100% of (B).

Participant reference margin shall not be reduced by more than 30%.





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# **Applied Reference Margin** – Applied Reference Margin is the lower of A and B but shall not be lower than Adjusted Reference Margin Limit C.

| Type of Reference Margin Calculation               |          | 2015        |            | Reference Year |    |         |    |         |    |         | Program Year |         |   |    |         |
|--|----------|-------------|------------|----------------|----|---------|----|---------|----|---------|--------------|---------|---|----|---------|
| Olympic Reference Margin Calculation               |          |             |            | 2016           |    | 2017    |    | 2018    |    | 2019    |              | 2020    |   |    |         |
| All Farm Operations                                |          |             |            |                |    |         |    |         |    |         |              |         |   |    |         |
| Production Margin (Schedule 4)                     | \$       | 646,387     | \$         | 656,026        | \$ | 461,540 | \$ | 58,960  | \$ | 459,365 | \$           | 155,781 |   |    |         |
| Your Share of Farm Operations                      |          |             |            |                |    |         |    |         |    |         |              |         |   |    |         |
| Production Margin                                  | \$       | 646,387     | \$         | 656,026        | \$ | 461,540 | \$ | 58,960  | \$ | 459,365 | \$           | 155,781 |   |    |         |
| Structural Change Adjustment                       | \$       | 202,966     | \$         | 71,966         | \$ | 176,862 | \$ | 3,602   | \$ | (7,671) |              |         |   |    |         |
| Adjusted Production Margin                         | \$       | 849,353     | \$         | 727,992        | \$ | 638,403 | \$ | 62,562  | \$ | 451,693 |              |         |   |    |         |
| Olympic Reference Margin                           |          |             |            |                |    |         |    |         |    |         |              |         | A | \$ | 606,029 |
| Reference Margin Limit Calculation                 |          |             |            |                |    |         |    |         |    |         |              |         |   |    |         |
| Expense Margin                                     | Ş        | 291,406     | \$         | 130,025        | \$ | 150,983 | \$ | 136,203 | \$ | 220,173 |              |         |   |    |         |
| Expense Structural Change                          | \$       | (127,374)   | \$         | 12,820         | \$ | 50,579  | \$ | 15,772  | \$ | (4,646) |              |         |   |    |         |
| Adjusted Expense Margin                            | \$       | 164,033     | \$         | 142,845        | \$ | 201,562 | \$ | 151,975 | \$ | 215,527 |              |         |   |    |         |
| Reference Margin Limit                             |          |             |            |                |    |         |    |         |    |         |              |         | В | \$ | 186,645 |
| *Your margin is subject to limiting if B is less t | han A    |             |            |                |    |         |    |         |    |         |              |         |   |    |         |
| Adjusted Reference Margin Limit Calculation        |          |             |            |                |    |         |    |         |    |         |              |         |   |    |         |
| Olympic Reference Margin (A)                       |          |             | \$         | 606,029        |    |         |    |         |    |         |              |         |   |    |         |
| Adjusted Reference Margin Limit                    |          |             |            | 70%            |    |         |    |         |    |         |              |         |   |    |         |
| Adjusted Reference Margin Limit**                  |          |             |            |                |    |         |    |         |    |         |              |         | с | \$ | 424,221 |
| *Participant Reference Margin shall not be re      | duced by | more than 3 | <b>30%</b> |                |    |         |    |         |    |         |              |         |   |    |         |
| ***Applied Reference Margin***                     |          |             |            |                |    |         |    |         |    |         |              |         |   | s  | 424,221 |





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